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# DETROIT METRO CHAPTER

Current Chapter Membership at 748



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<http://www.imamichigan.org/detroit/>

December 2006

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**Date:** Thursday, December 7, 2006

**Location:** Orchards Children's Services  
30215 Southfield Road  
Southfield, MI, 48076

**Speaker:** **Time Management for Busy Managers and Leaders**  
Randy Dean  
Randall Dean Consulting & Training

**Times:** 8:30 a.m. Registration & Networking  
9:00 a.m. Presentation  
4:30 p.m. End of program

**Cost:** Early Bird \$99, before Nov. 29<sup>th</sup>  
Regular \$129, after Nov. 29<sup>th</sup>

**Lunch:** Provided by Orchards Children Services & Detroit Metro IMA

**CPE Credit:** 8 Hours

**Reservations:**  
Online RSVP: <http://www.imamichigan.org/detroit/>

Optional Payment Option: Chuck Philips at 9920 Niver, Allen Park, MI 48101 with check payable to the 'Institute of Management Accountants'.

**RSVP's by December 4<sup>th</sup>** at (313) 262-2254, fax at (313) 262-2239 (Attn: Chuck Phillips) or email [phillips272@comcast.net](mailto:phillips272@comcast.net) or <http://www.imamichigan.org/detroit/>

## Future Meeting:

**Date:** Tuesday, January 16, 2007

**Location:** Atlantis - Plymouth  
39500 Ann Arbor Rd E,  
Plymouth, MI, 48170-4593

**Speaker:** **Cost Information in a 21<sup>st</sup> Century Organization**  
Douglas T. Hicks

## Time Management for Busy Managers and Leaders

This full-day course will provide immediate help for anyone struggling with personal productivity, information overload, daily urgency, and multiple projects, responsibilities, and deadlines. Randy's fun and informative speaking/training style make for a lively day on a topic so many of us struggle with: time and life management. And, the Detroit IMA will help all participants get 8 full CPE credits for attending the course.

You may have heard the positive ratings from Randy's course last December for the IMA. And, this is the exact same course that Randy has been teaching for a major CPE provider around the United States this year – for high-level financial and accounting professionals – in cities including Boston, New York, Washington DC, Pittsburgh, Chicago, Dallas, and Houston. The course has been averaging 80%+ "Top Box" ratings for both program content and presenter style. And, through a special arrangement, Detroit IMA members will get a HUGE savings off of the "national provider" price of this course, with a portion of the proceeds raising funds for both the Detroit IMA and Orchards Children Services.

To learn more about Randy Dean and his programs (and to read program attendee testimonials) visit his web site at <http://www.randalldean.com>.

**Register today!**

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## President's Message

I want to thank the Greektown Casino for providing a great meeting in November. We received a tour of the facility and learn about their games especially Texas Holdem. Twenty members and guests participated in the 1st annual Detroit Metro IMA Chapter mock Texas Holdem tournament. With tickets for a University of Michigan basketball game at stake, Board member Kris Kumar and Will Helfrich, both from Daimler Chrysler, won their respective tables. Congratulations!! We look forward to future meetings at the Greektown Casino's Olive Room in 2007.

This month we are continuing the Orchards Children Services Toy Joy campaign. If you have any toys to donate for the children, please contact Bob Blumenfeld at [bblumenfeld@orchards.org](mailto:bblumenfeld@orchards.org). This is a great cause and one that is fulfilling for all. This month we are also signing volunteers for VITA, Volunteer Income Tax Assistance. Please email me if you are interested.

This month's meeting is special since it is our 1st 8 hours of CPE meeting in a long time. We have a great turnout in the early sign up period so please consider attending the meeting. This meeting is also a fundraiser for the Orchards Children Services and the Detroit Metro IMA chapter. Your participation will assist both organizations. I want to thank you for your continued support on behalf of both organizations.

This meeting is also great way to earn CPE, obtain real work place solution for problems we face everyday in every industry, and implement a new time management procedure before the New Year. I have found Randy Dean's approach to time management as a **TOTAL PERSONAL VALUE** equalizer since he incorporates work and personal time constraints into the process so you can have everything at one location. He also provides an open model to allow for everyone to use his techniques regardless of the technical competency of the user. This approach will grow with your professional responsibilities and technical proficiency. I cannot recommend a meeting we are having this year to attend that is more important to improving your work place efficiency than this December meeting.

You will receive the chapter's postcard later in the month to describing the future meetings. We are looking forward to announcing our student scholarship winners in January and recognizing the CMA and CFM certificate winners in February.

On an administration note, we are experiencing a great amount of late RSVP's for meetings that is causing the meeting location's wait staff and our meeting coordinator a great deal of extra work. Please be considerate of their efforts and RSVP before the deadline. This will ease the pain for everyone and prevent the chapter from losing money for any issues regarding meeting count with the venue. Thank you for your consideration.

Have a great Thanksgiving Holiday and I look forward to seeing you at the next meeting.

Gary Kapanowski  
President of the Detroit Metro Chapter of the IMA  
(248) 624-5200x1149 or email at  
[gkapanowski@williams-int.com](mailto:gkapanowski@williams-int.com)

## Detroit Metro IMA Website

Please check monthly the Detroit Metro IMA chapter's website to get the meeting details, pay for the meeting online, access past newsletters, view pictures from recent meetings, and view employment opportunities. If you have anything to contribute to the newsletter or website, please contact me or Kris Kumar at [kk37@daimlerchrysler.com](mailto:kk37@daimlerchrysler.com).

Gary Kapanowski, Detroit Metro IMA President, [gkapanowski@williams-int.com](mailto:gkapanowski@williams-int.com)

## **SPECIAL CHAPTER MEETING Thursday, December 7, 2006**

Here's what top-level financial, accounting, and business managers all around the US have been saying this year about Randy Dean's Time Management for Busy Managers and Leaders course:

"I really liked the high energy of the speaker, and the content."

**CPA, Washington DC**

"Excellent slides and pace of class. All of the info can be used in the real world. I've never given "all 5's" before!"

**Controller, Gaithersburg, MD**

"I most liked the ability to immediately apply the material for my personal AND professional life."

**Senior Accountant, Irvine, CA**

"Speaker was very enthusiastic, and provided good solutions to problems. The technology aspect of the class was useful, valid, and current."

**COO, Beverly, MA**

"The instructor was wonderful! He addressed time management issues I deal with daily, and gave solutions on how to try to handle."

**Controller, Houston, TX**

"I most liked the tips on using Outlook/PDA technology to better organize myself personally and professionally."

**Manager – Budget & Financial Planning, Wilmington, DE**

"This course was practical, hands on, appropriate – a great use of time! The instructor was enthusiastic about the subject matter."

**CFO, Glenridge, NJ**

"Very good seminar. Timely. Practical. Excellent variety and application. Mr. Dean is very knowledgeable and a good communicator."

**Vice President – Reimbursement Services, Dallas, TX**

"The instructor was excellent – interesting and well prepared. Presentation tools were well organized and clear."

**VP – Finance and Operations, New York, NY**

"The subject matter of this course could prove to be the single greatest improvement in my professional office practices and procedures."

**Vice President, Fairfield, CT**

"One of the best courses I have attended – great instructor!"

**Senior Special Auditor, Roseland, NJ**

"Fabulous job! The instructor was great!"

**CEO, Chicago, IL**



### **Randall F. Dean, MBA**

The "Totally Obsessed" Time Management/PDA Guy Randall Dean Consulting & Training, LLC Time Management/PDA Usage/Effective Meetings/Information Overload

Author: Major Satisfactors = Major Success: A Unique New Way to Look at How We All Spend, Use, and Waste Time

# DETROIT METRO CHAPTER

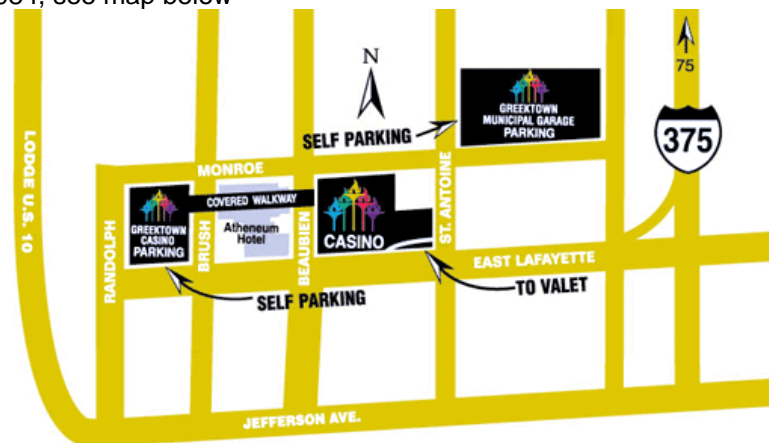
## MEETING SCHEDULE FOR 2006-07

Date	Speaker Topic	Speaker	Detroit Metro IMA Chapter Topic	Location	CPE
12/7/2006	Time Management	Randy Dean	VITA Sign up	Orchards Children Center - Southfield	8.00
1/16/2007	Cost Information in a 21st Century Organization	Douglas T. Hicks	Detroit Metro Scholarship Recognition	Atlantis- Plymouth	1.00
2/20/2007	Economic Update & Pension	Sam Galanis	CMA & CFM Recognition	Greektown Casino - Detroit	2.00
3/20/2007	Lean Manufacturing	Jamie Flinchbaugh & John Smith	IMA/RHI FEYA Program	Greektown Casino - Detroit	2.00
4/17/2007	SOX – IT/Operations/Audit Perspective	Allen Warner & Len Brzozowski	Past President's Night	Greektown Casino - Detroit	2.00
5/15/2007	How does your organization effectively deliver on the three "Rs" of BPM: Reliable, Relevant and Readily available information?	Andrew Kirk	End of the Year Celebration - Wine Tasting	TBD	1.00

Orchards Children Services is located at 30215 Southfield Rd, Southfield, MI, 48076

Atlantis is location at 39500 Ann Arbor Rd E, Plymouth, MI, 48170-4593, Ph: (734) 453-5044

Greektown Casino meetings are held in the Olive Room (2<sup>nd</sup> level) at 555 E. Lafayette, Detroit, MI 48226  
Ph: (313) 223-2984, see map below



**Online Registration:** <http://www.imamichigan.org/detroit/register.html>

**Optional Payment Option:** Chuck Phillips at 9920 Niver, Allen Park, MI 48101. Make your check payable to the 'Institute of Management Accountants'.

RSVP by Thursday before the meeting at (313) 262-2223, fax at (313) 262-2254 (Attn: Chuck Phillips) or email [phillips272@comcast.net](mailto:phillips272@comcast.net). Please leave the names of all attending and a phone number. We will have name tags for you at the seminar.

## **Goals, Projects and Metrics – Established for 2006-07**

This is the list of the chapter's Goals, Projects, and Metrics for 2006-07. We will continue to post the updates online and in the newsletter. If any of the projects are of interest to you, please contact the president at [gkapanowski@williams-int.com](mailto:gkapanowski@williams-int.com) to see how you can volunteer to assist the chapter in achieving the 2006-07 Goals. The balance scorecard can be reviewed from the chapter's website.

### **GOALS for 2006-07:**

- Balance Budget
- Increase Meeting Attendance by 25%
- Increase Membership by 5% by improving Communications to Members/Non-Members/Corporate Partners
- Continue Scholarship Awards to assist in chapter participation
- Establish Detroit Metro chapter as the nominating FEY award chapter
- Win National IMA chapter competition awards for ICMA, website, and top three in points
- Find a successor President

### **PROJECTS:**

- Career Night Meeting – **Completed 9/19/06**
- Roster Published and Delivered by August 19, 2006 – **Completed 8/25/06**
- REAP (4 hour CPE session) Organized and Approved - **Completed 8/25/06 (Meeting on 12/7/06)**
- Scholarship - Faculty Participation in meetings
- Establish a communication plan to drive increase monthly meeting participation by connecting with Members/Non-Members/Corporate Partners – **Completed 8/21/06**
- Establish Speakers and Meeting Agenda for 2006-07– **Completed 8/21/06**
- Add one Student Chapter
- Add 3 Corporate Partners for Meetings either as sponsors or participants– **Completed 9/19/06**
- Add 5 New Board Members– **Completed 8/21/06**
- Sponsor 2 Volunteer Activities – **Completed 12/7/06**
- Facilitate CMA Study Sessions and Reviews – **In Process for January 2007**
- Balanced Budget by August 1st incorporating all Goals and Projects– **Completed 8/21/06**
- Encourage board members to nominate professionals for the Michigan Council's FEY selection process
- Incorporate a "non-business" meeting or social meeting during the year – **In Process for May 2007**
- Establish new meeting sites for membership participation– **Completed 8/21/06**
- Encourage meeting in Port Huron to activate an old chapter– **Completed 8/21/06**
- Foster Joint meetings with other professional groups– **Completed 8/21/06**
- Competition point audit to verify where we can improve in 2006-07 – **Completed 10/25/06**
- Encourage interest in members becoming chapter President

### **METRICS:**

	<b><u>End of October 2006</u></b>	<b><u>GOAL 2006-07</u></b>
• Bank Balance	\$ 8,790	Goal > \$10,000
• Membership	748 professionals	Goal > 785
• Meeting Attendance	393 professionals	Goal > 491
• Scholarship Payout	6 awards for \$1,200	Goal >= 6 awards
• Competition Awards	None	Goal = 3 Awards
• Number of CMA's	248 professionals	258 professionals
• New CMA's	10 professionals	10 professionals
• Number of CFM's	44 professionals	49 professionals
• New CFM's	2 professionals	5 professionals
• New President	Gary Kapanowski	TBA

## ABOUT

# RANDALL DEAN CONSULTING & TRAINING



*Randall Dean Consulting & Training* is your preferred source for advanced time management and personal digital assistant (PDA) training and consultation. Lead trainer and consultant Randall Dean has 15 years of experience using and teaching advanced principles of time and project management and personal organization, and nearly five years of experience teaching advanced PDA usage strategies. We can customize trainings for managers and professionals in your company, organization, or association in the areas of general time and project management and also advanced PDA usage, with a special focus on those using the Palm Operating System (Palm OS) and Pocket PC platform. We also provide individual or small group consultation on time management and personal organization strategies that will greatly enhance the productivity and effectiveness of your staff.

**"Fabulous job! Excellent summarization and synopsis of key issues in time management. Innovative and creative approach to complete what is important and fulfilling in life."**

- COLLEEN MCCAFFERTY  
UNIVERSITY OF PITTSBURGH

## OUR PROGRAMS:

*Randall Dean Consulting & Training* offers the following standard programs, as well as customized programs in the related areas of time management, PDA usage, and office organization:

- ***Advanced Time Management and Personal Organization Strategies for Managers & Professionals*** (1/2 day or Full Day)
- ***The PDA Power Program for Palm or Pocket PC Users*** (1/2 day or Full Day)
- ***Time Management for Busy Women – A Full Day Intensive***
- ***Handling E-mail and Information Overload*** (1 – 2 Hrs.)
- ***Managing and Leading Great Staff & Team Meetings*** (1 – 2 Hours)



*Randall Dean Leading a Recent Program at U. Pittsburgh's Katz School*

## RECENT CLIENTS/PROGRAMS:

The Broad Graduate School of Management, Michigan State University  
The Fetzer Institute  
The Michigan Society of Association Executives  
Pratt & Whitney AutoAir, Inc.  
Plante & Moran, PLLC  
Michigan Association for Pupil Transportation Officers  
The Spicer Group  
The Katz School of Management, University of Pittsburgh

American Society of Training & Development: Ann Arbor Chapter  
The Fisher College of Business, Ohio State University  
The Michigan State University College of Law  
Training Solutions/Grand Rapids Community College  
MSU Executive Development Programs  
Detroit Chapter – Institute of Management Accountants  
Kellogg Community College Adult/Continuing Ed

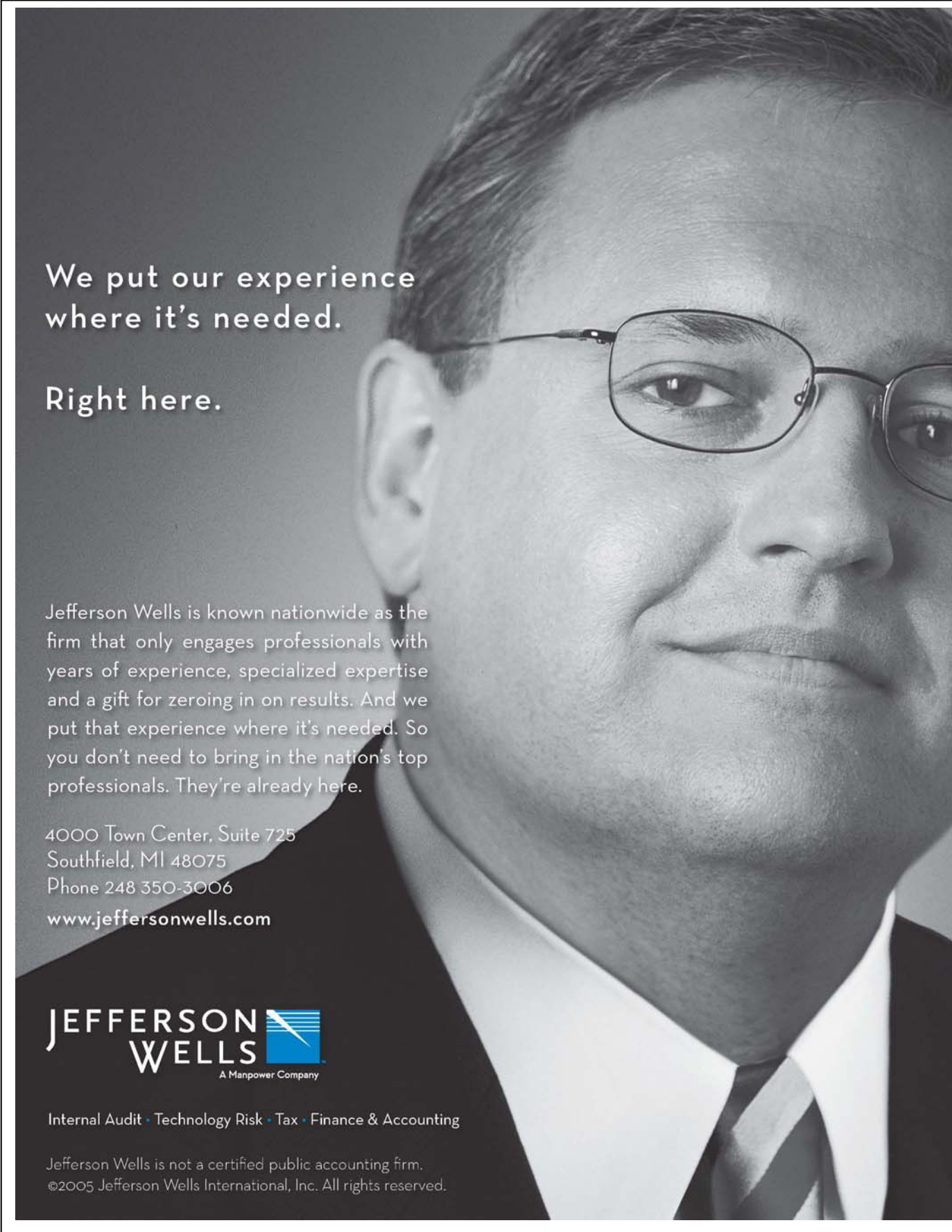


## Randall Dean Consulting & Training

1881 Linden Street • E. Lansing, MI 48823 • Phone: 517-336-8906 • Fax: 832-550-3308  
Mobile: 517-896-6611 • Web: <http://www.randalldean.com> • E-mail: [Randy@randalldean.com](mailto:Randy@randalldean.com)

**"Randy's enthusiasm and excitement will make you want to apply his principles immediately. You won't regret his workshops."**

- KATHLEEN CAVANAUGH  
THE FETZER INSTITUTE



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## **ODD – Ostrich Decision Disorder**

A long-overlooked management affliction, *Ostrich Decision Disorder (ODD)*, is costing American companies millions of dollars. This wide-spread disorder causes decision makers to ignore facts, whether consciously or unconsciously, when deliberating critical business decisions. The results are inappropriate decisions that erode company value, waste precious capital, and make survival and growth in this ever more competitive business environment more elusive.

*Ostrich Decision Disorder* takes on many forms. Its three major manifestations are: biases, heuristics, and framing. *Biases* screen out information that does not support the decision maker's business case. *Heuristics* are outdated "rules of thumb" and stereotypical thinking used by the decision maker instead of facts. *Framing* is the visualization of a business problem to fit the decision maker's predetermined solution.

I've been observing the management decision making processes actually employed by well-paid decision makers for over thirty years and never cease to be amazed and confounded by the ways managers find to ignore economic reality when making both strategic and tactical business decisions. Whether it's outsourcing components to China, closing down a product line, pricing a product, evaluating a customer, measuring performance, or any of a myriad of other decisions, otherwise intelligent and talented individuals block out conflicting information, rely on oversimplified and no-longer-relevant "rules of thumb," and rework problem definitions to fit their preordained decisions.

Here are just a few examples:

- The CEO of an auto industry supplier believed that pricing products at 200% of material cost – an old industry "rule of thumb" – would provide the margins necessary for the company to succeed. It succeeded in attracting products with low material costs but requiring many high cost value-adding activities. The new mix of business attracted by this pricing policy led the company into Chapter 11.
- A manufacturing firm with a \$30 million in total costs, \$15 million of material and \$15 million of operating costs, produced one of its key components in-house. This in-house operation was a constant source of trouble for management, so based on superficial financial information and his own "gut feel," the President decided to shut down the operation producing the key component and purchase it complete from an outside vendor. After outsourcing the component, the result for the same volume and mix of business was \$32 million in total costs, \$18 million of material and \$14 million of operating costs.
- Despite the fact that a manufacturer could not produce a particular line of products at more than 300 units per hour, its COO insisted that it quote products assuming a production rate of 400 units per hour because "that's the rate the market expects." Unfortunately, the company won much of the work quoted, overloaded the equipment that could produce at 300 units per hour and was forced to use equipment that could only produce 250 per hour for over half of the work. Within two years, the company was out of business.

It does not require "brain surgery" to avoid these kinds of disasters. All that is needed is for the decision maker to be presented with accurate and relevant economic information by *a management accounting professional in which he or she had confidence*. Unfortunately, many decision makers have no confidence in their company's management accounting information because they are well aware that the economic information presented is suspect. As a result, they revert to biases, heuristics, and framing to support the decisions dictated by their intuition.

The new global marketplace is too competitive to ignore economic realities when making critical management decisions. Good decisions require good economic models and the ability to use those models effectively. Think about the decision making processes at your company. Do you see managers using biases, heuristics, or framing to avoid facing economic realities? Do they, like an ostrich, bury their heads in the sand instead of searching for the truth before making decisions?

As management accountants, two big parts of our job should be to 1) insure that decision makers have the relevant and accurate economic information they need to make sound decisions and 2) assist decision makers in the interpretation and use of that information. Too often, however, we simply act as "enablers" – helping management justify decisions it made without economic facts.

- Douglas T. Hicks, CPA, CMC / [dohicks@aol.com](mailto:dohicks@aol.com)

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## **Making Meetings More Productive**

Meetings are indispensable when you don't want to do anything.

— John Kenneth Galbraith

John Kenneth Galbraith hit the nail on the head when summing up most workers' feelings about office meetings. Many employees joke that these gatherings are better suited for daydreaming or doodling than for accomplishing anything of value. In fact, in a survey of more than 600 professionals conducted by Robert Half International, 27 percent of respondents felt meetings that last too long are the top time-waster at work. A poll by Microsoft Office echoed these findings: 71 percent of U.S. workers said meetings aren't productive.

But despite the popular notion, meetings can serve a productive purpose. Bringing together employees with different opinions, experience and skill sets allows for valuable discussion that can help a company make important decisions. As you progress in your career, you will inevitably be called upon to set up and conduct meetings with your colleagues and others in your organization.

Following are some questions to ask yourself to ensure that meetings you call are productive, not parodied:

### **Is there a purpose?**

As obvious as this question sounds, the answer is all too often no. For example, if you are heading up a team project that holds regularly scheduled meetings, think back to the last time everyone gathered. Was it to announce a critical change in process, discuss how a new company policy will affect the project or choose a vendor to provide key services to the initiative? Or did the team meet simply out of habit and spend the majority of the time deciding if there was anything relevant to discuss?

So that your colleagues don't waste valuable time, make sure the meeting you organize has a business purpose and that it's necessary for everyone you invite to attend. For instance, if you'd like to update the group about a report you've been working on, filling everyone in via e-mail may be more effective than calling together those involved. On the other hand, it's probably best to meet with others in person if you are charged with investigating new enterprise resource planning (ERP) applications, for example, and would like to determine the exact needs of individuals in the organization.

Keep in mind, though, that priorities change and a meeting that seemed critical a few weeks ago may not be necessary today. You'll no longer need to gather user feedback if the budget for a new ERP system was just cut, for instance.

### **Are participants prepared?**

Providing participants with an idea of what the meeting will cover is one of the best ways to ensure goals are accomplished. Doing so allows your colleagues to collect materials and formulate ideas in advance and come to the meeting ready to tackle the subject at hand.

Help participants prepare by distributing a meeting agenda a few days prior to the discussion. It should include a list of the topics that will be covered, an estimate of how long the entire meeting will last and what attendees will be required to bring, such as three suggestions for reducing journal-entry errors.

As you develop your agenda, consider starting the meeting with lighter tasks, such as reviewing the notes from a previous gathering, so that those who have other commitments and may not be able to arrive on time don't miss critical information. Plan the most important items for the middle of the meeting, which will prevent you from having to cut the discussion short due to a lack of time. This also will ensure everyone hears the essential issues without your having to backtrack for latecomers and sending the message that tardiness is acceptable in meetings you call.

### **Are you taking charge?**

As the meeting organizer, it's your job to ensure that the discussion begins on time, remains on topic and progresses at the appropriate pace. Before moving on to a new matter, make sure that everyone is aware of the decisions that have been made and action items that must be addressed. Keep a sharp eye on the agenda; if a certain issue cannot be resolved in a timely manner, suggest that the subject be postponed for the moment and picked up again at a later time.

## Making Meetings More Productive, part II

In many meetings, some participants are often more vocal than others. To prevent ideas from being overlooked, step in if a minority of participants is monopolizing the conversation or if you sense someone is hesitant to speak up. Even in meetings among peers, the meeting leader has a responsibility to take charge and facilitate the exchange.

### **What are the next steps?**

Before adjourning, make sure that everyone will leave with a common understanding by going over:

- The decisions made
- The issues still outstanding
- The action items and person responsible for each
- If a follow-up meeting will be required

Distribute notes from the meeting within a day or two so that all participants, including those who could not attend, have a visual reminder of what took place and what still needs to be accomplished. Also remember to schedule any follow-up discussions as soon as possible so that no momentum from the meeting is lost.

According to a 20-year study by Professor Roger K. Mosvick at Macalester College in St. Paul, Minn., the average employee spends 8 1/2 hours a week in meetings. By carefully planning and developing a strategy for keeping these discussions on track, you'll ensure this time will be well spent for everyone.

**Provided by the career experts at Robert Half Finance & Accounting**

## Toy Joy for Orchard's Children Services

Please consider contributing to the Orchards Children Services Toy Joy Campaign to provide toys for children during the holidays. This is one of our chapter's community projects for the year, and it is supporting a great cause. We will have members present at the November meeting collecting the donated toys. If you have any questions, please contact IMA member Bob Blumenfeld at [bblumenfeld@orchards.org](mailto:bblumenfeld@orchards.org) for more information on this great cause.

Gary Kapanowski

## CMA Study Sessions at Orchard Children Services

With the cooperation with Orchards Children Services' CFO Bob Blumenfeld and the Detroit Metro IMA, we are starting a study group to meet at their Southfield facility at 30215 Southfield Rd to assist members studying for the CMA exam. If you are interested, please contact me so we can determine the best dates and times to meet.

Gary Kapanowski  
Detroit Metro IMA President,  
[gkapanowski@williams-int.com](mailto:gkapanowski@williams-int.com)



OUTSTANDING DIVIDENDS  
SIGNIFICANT YIELDS  
REMARKABLE GAINS  
AND THE GREATEST APPRECIATION  
ALL BECAUSE WE INVEST IN SOMETHING  
THAT'S GUARANTEED TO GROW!



Orchards Children's Services is a private, non-profit, non-sectarian child welfare agency licensed by the State of Michigan and nationally accredited by the Council on Accreditation of Services for Children and Families (COA). As the area's premier Foster Care and Adoption agency, Orchards is dedicated to providing high-quality professional services to children and families in Michigan.



FOR INFORMATION ON HOW YOU CAN  
INVEST IN CHILDREN AND FAMILIES  
IN SOUTHEAST MICHIGAN,  
CONTACT KIMBERLY BURTON  
@ 248-433-8600  
Please visit us on the Internet:  
[www.orchards.org](http://www.orchards.org)

## 2006-07 Detroit Metro IMA Board

Title	Board Member	EMAIL
President	Gary Kapanowski	gkapanowski@williams-int.com
Treasurer & Secretary	Chuck Phillips	cphillips@DetroitLions.com
Team Leader of Administration and Finance	Mary Newland	newland@ohm-eng.com
~ Team Member, Special activities - College Liaison	Florah Wright	Trenchnob@aol.com
~ Team Member, Special activities - Wine Tasting Night	Holly Owen	HOWen@velmeir.com
~ Team Member, Special activities - Wine Tasting Night	Cynthia Whitney	cynthia.whitney@roberthalf.com
~ Team Member, Special activities - Competition Audit	Carlene Maxwell	Carlene_Maxwell@jeffersonwells.com
~ Team Member, Special activities - Membership	Fabian Newland	fnewland@hotmail.com
~ Team Member, Employment	Kris Volk	kriswagon2@yahoo.com
~ Team Member, Meetings	Chuck Phillips	cphillips@DetroitLions.com
~ Team Member, Member attendance	Chuck Phillips	cphillips@DetroitLions.com
~ Team Member, Newsletter	Peter Marik	pbmarik@sbcglobal.net
~ Team Member, Community service programs	Irene Tillman	tillman11462@sbcglobal.net
~ Team Member, Program/Roster	Matt Conklin	mconklin@fisherco.com
~ Team Member, Advertising	John Thibault	John.Thibault@ubs.com
~ Team Member, Webmaster	Kris Kumar	kk37@daimlerchrysler.com
Team Leader of Professional Education	Therese Wittry	therese.wittry@accountemps.com
~ Team Member, Student activities	Jeanne David	davidjm@udmercy.edu
~ Team Member, CMA/CFM programs	Rebecca Albarelli	rebecca.albarelli@jeffersonwells.com
Team Leader of Membership Development	Grant Wenzinger	wenzinger@ltu.edu
~ Team Member, Member acquisition	Emmett R Romine	rominee@dteenergy.com
~ Team Member, Retention and Participation	Lance Maynard	maynardlance@hotmail.com
~ Team Member, Corporate & Academic Development	Kris Volk	kriswagon2@yahoo.com
Regional Council Delegates/Council Activities	Gary Kapanowski	gkapanowski@williams-int.com
Regional Council Director	Sue Bos	Boss@ewashtenaw.org

If you would like to become a board member, please contact Gary Kapanowski at 248-624-5200 x 1149 or [gkapanowski@williams-int.com](mailto:gkapanowski@williams-int.com). We would greatly appreciate your help and experience.

The following positions are available:

Team Leader of Communications and Community Relations	Secretary
Team Member, Member Attendance	Team Member, Public Relations

### 2006 - 2007 Key Contacts

President & Newsletter Gary Kapanowski	(248) 624-5200 x 1149	<a href="mailto:gkapanowski@williams-int.com">gkapanowski@williams-int.com</a>
Member Services Representative Kristen Darby	800.638.4427 ext. 1577	<a href="mailto:KDarby@IMANET.ORG">KDarby@IMANET.ORG</a>
IMA Website – <a href="http://www.imanet.org">www.imanet.org</a>		

## **VISION STATEMENT**

The world's leading association for management accounting and finance professionals.

## **STATEMENT OF MISSION**

To provide a dynamic forum for management accounting and finance professionals to develop and advance their careers through certification, research and practice development, education, networking, and the advocacy of the highest ethical and professional practices.



## **DECEMBER 2006 MEETING**

December 7, 2006 at Orchards Children Services - Southfield